

### Icons and Idiots: Straight Talk on Leadership

By Bob Lutz



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When Bob Lutz retired from General Motors in 2010, after an unparalleled forty-seven-year career in the auto industry, he was one of the most respected leaders in American business. He had survived all kinds of managers over those decades: tough and timid, analytical and irrational, charismatic and antisocial, and some who seemed to shift frequently among all those traits. His experiences made him an expert on leadership, every bit as much as he was an expert on cars and trucks.

Now Lutz is revealing the leaders—good, bad, and ugly—who made the strongest impression on him throughout his career. *Icons and Idiots* is a collection of shocking and often hilarious true stories and the lessons Lutz drew from them. From enduring the sadism of a Marine Corps drill instructor, to working with a washed-up alcoholic, to taking over the reins from a convicted felon, he reflects on the complexities of all-too-human leaders. No textbook or business school course can fully capture their idiosyncrasies, foibles and weaknesses – which can make or break companies in the real world.

Lutz shows that we can learn just as much from the most stubborn, stupid, and corrupt leaders as we can from the inspiring geniuses. He offers fascinating profiles of icons and idiots such as...

- **Eberhard von Kuenheim**. The famed CEO of BMW was an aristocrat-cumstreet fighter who ruled with secrecy, fear, and deft maneuvering.
- Harold A. "Red" Poling: A Ford CEO and the ultimate bean counter. If it couldn't be quantified, he didn't want to know about it.
- Lee Iacocca: The legendary Chrysler CEO appeared to be brillant and bold, but was often vulnerable and insecure behind the scenes.
- G. Richard "Rick" Wagoner: The perfect peacetime CEO whose superior intelligence couldn't save GM from steep decline and a government bailout.

#### As Lutz writes:

We'll examine bosses who were profane, insensitive, totally politically incorrect, and who "appropriated" insignificant items from hotels or the company. We'll visit the mind of a leader who did little but sit in his office. We'll look at another boss who could analyze a highly complex profit-and-loss statement or a balance sheet at a glance, yet who, at times, failed to grasp the simplest financial mechanisms—how things actually worked in practice to create the numbers in the

#### real world.

The result is a powerful and entertaining guide for any aspiring leader.





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#### **Editorial Review**

#### From **Booklist**

Lutz (Car Guys vs. Bean Counters, 2011) spent 47 years in the car industry, working for iconic automakers GM, Ford, Chrysler, and BMW. In his career, he witnessed leadership personalities from the admirable to the buffoonish. But he goes beyond his car career to offer a disparate collection of portraits of leaders, from his high-school teacher and marine drill instructor to Lee Iacocca, CEO of Chrysler. Most leaders are mentally and emotionally askew, he asserts as he portrays the men (they're all men) he worked with or under as demanding, often offensive, brutally honest, and sometimes borderline cruel. He remembers Iacocca as an insecure man threatened by subordinates; another auto executive seems to fit the idiot portion of the title. Still, Lutz finds some leadership qualities, or at least cautionary examples of what not to do, in each of his subjects. And it seems to be the point of these entertaining, insightful behind-the-scenes tales of corporate culture that, while leadership can come in all kinds of quirky packages, the greatest benefit lies in the lasting impact it has on the people who work for him—or her. --Vanessa Bush

#### About the Author

Bob Lutz had a legendary 47-year career as one of the most respected "car guys" in history. He held senior leadership positions at four of the world's leading automakers--GM, Ford, Chrysler, and BMW. He was most recently the vice chairman of General Motors from 2001 to 2010, the years leading up to and through GM's bankruptcy. He is the bestselling author of *Guts: 8 Laws of Business from One of the Most Innovative Business Leaders of Our Time* and *Car Guys vs. Bean Counters: The Battle for the Soul of American Business*.

#### **Users Review**

#### From reader reviews:

#### **Theodore Rios:**

What do you think of book? It is just for students since they're still students or the idea for all people in the world, the actual best subject for that? Just you can be answered for that issue above. Every person has diverse personality and hobby for each and every other. Don't to be pressured someone or something that they don't need do that. You must know how great as well as important the book Icons and Idiots: Straight Talk on Leadership. All type of book could you see on many solutions. You can look for the internet resources or other social media.

#### **Raymond Llamas:**

Nowadays reading books are more than want or need but also become a life style. This reading routine give you lot of advantages. The advantages you got of course the knowledge the rest of the information inside the book that improve your knowledge and information. The knowledge you get based on what kind of book you read, if you want attract knowledge just go with education and learning books but if you want experience happy read one having theme for entertaining for instance comic or novel. The actual Icons and Idiots: Straight Talk on Leadership is kind of reserve which is giving the reader erratic experience.

#### **Daniel Starkey:**

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#### **Carmine Caulfield:**

Why? Because this Icons and Idiots: Straight Talk on Leadership is an unordinary book that the inside of the publication waiting for you to snap this but latter it will zap you with the secret it inside. Reading this book close to it was fantastic author who also write the book in such awesome way makes the content on the inside easier to understand, entertaining method but still convey the meaning fully. So, it is good for you for not hesitating having this any longer or you going to regret it. This excellent book will give you a lot of gains than the other book include such as help improving your skill and your critical thinking approach. So, still want to hold up having that book? If I ended up you I will go to the e-book store hurriedly.

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